Analysis and Forecast on China Feed Industry

(2016-2017)



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Background

2016 is the first year of China's "13th Five Year Plan" and the integration, adjustment, transformation and upgrading of China's feed industry deepened continually. A restorative growth was found in the livestock and poultry farming and hog and poultry inventories rebounded due to the support of high farming benefits. As a result, the industrial feed output increased. The overall feed enterprises' profitability increased due to the dropped cost of feed raw materials. However, the differentiation between enterprises intensified and the feature that the strong ones are ever strong tended to be more obvious. Meanwhile, a irreversible tendency was found in the main feed raw material market: the temporary corn purchase policy was turning to "marketized purchase+subsidy" and the corn market was in the reform of "policy-type market" to "market-type market". However, a few years would be needed to solve the oversupply problem; the main protein feed raw material would continually depend more on the international market and the replacement of soybean meal for other meals would be further obvious; the degree of additives such as amino acid and vitamins in the international work division would tend to further deepen.

This report would analyze the operation of China's feed industry the competitive situation of China's feed industry market, the state of operation of the key feed enterprise groups in 2016. Meanwhile, it summarized the production, trade, consumption and the characteristics of the price changes of the main feed raw materials and predicted the industrial development and market trends of China's industrial feed and main feed raw materials in 2017.

BOABC has been paying attention to China's feed sector for 20 consecutive years and also has been maintaining good relations with governmental departments, associations and key feed companies. Based on accurate and authoritative data, this



report will represent scientific forecasts.

BOABC's report will provide important decision-making to domestic and foreign feed material producers, traders, feed producers and investment companies and also will provide important reference for industrial associations and research institutions.





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Chapter One 2016 China Feed Industry Overview and 2017 Prospects

1 2016 Industrial Feed Production in China

1.1 China's Industrial Feed Output Increased to About 212 Million Tons in 2016, up about 6% Year on Year

Benefited from a recovery growth of poultry feed output and a steady increase in pig feed output, 2016 industrial feed output ascended greatly to 212 million MT, up 6.2% or 12 million MT year on year.

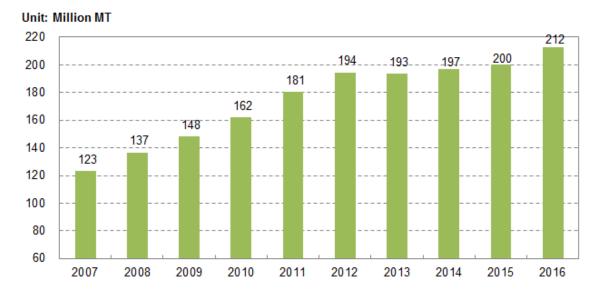
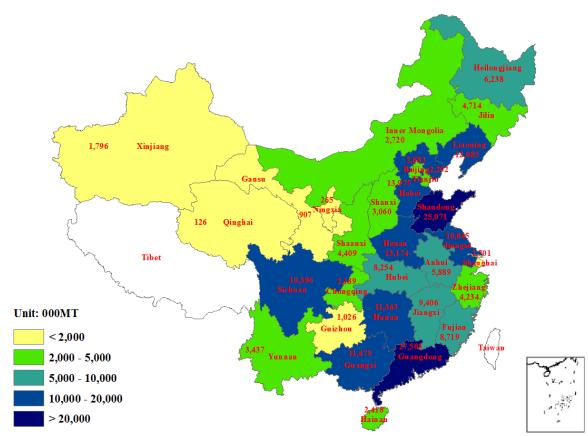


Figure 1, Variation in China's Industrial Feed Production, 2007-2016

Data Source: MOA, predicted data of 2016

2016 industrial feed output in top 2 provinces: Guangdong and Shanghai, both was upward of 20 million MT; the number of provinces whose output ranged at 10-20 million MT was 7. The proportion of feed output in above nine provinces was 64.0%.





Map 1, Distribution of Industrial Feed Output by Province in 2016

Data Source: MOA, predicted data of 2016

1.2 Variation in Industrial Feed Products Structure in 2016

The structure of industrial feed products continued to be adjusted in 2016. Of which, the proportion of compound feed output improved; the proportion of concentrated feed output kept decreasing; additive premix output rose steadily and the proportion almost stabilized.



Unit:000MT 240,000 210,000 180,000 150,000 120,000 90,000 60,000 30.000 0 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 Compound Feed ■ Premix Feed ■Concentrate Feed

Figure 2, Variation in China's Feed Production by Product Variety, 2007-2016

Data Source: MOA, predicted data of 2016

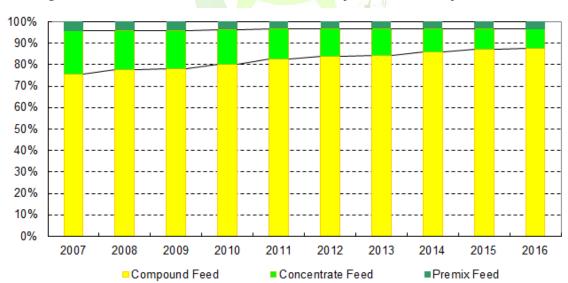


Figure 3, Variation in China's Feed Structure by Product Variety, 2007-2016

Data Source: MOA, predicted data of 2016

1.2.1 Proportion of Compound Feed in Total Industrial Feed Output Increased Slightly to 87.5%

Compound feed was widely used in 2016. On the one hand, along with the scale of farm expanding, feed companies directly cooperated with the farms, pushing up compound feed output; on the other hand, due to an obvious increase in poultry feed, the proportion of



compound feed in poultry was higher.

2016 compound feed output reached 186 million MT, up 6.9% or 12 million MT; the proportion in industrial feed output ascended to 87.5%, 0.6 percentage point higher than last year.

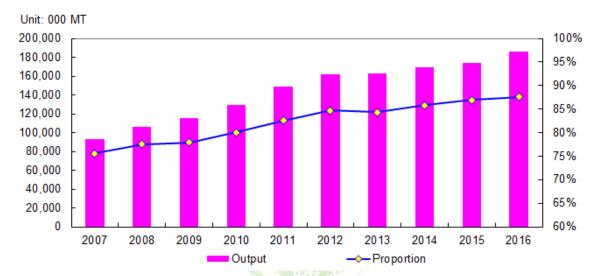


Figure 4, China's Compound Feed Output and Proportion, 2007-2016

Data Source: MOA, predicted data of 2016

1.2.2 Concentrate Feed Output Kept Downtrend, Proportion down to 9.0%

Concentrated feed output has decreased for seven consecutive years after the first negative growth in 2010. 2016 concentrated feed output would be 19.1 million MT, down 2.4% or half million MT year on year. The proportion of concentrated feed in industrial feed output further decreased to 9.0%, 0.8 percentage point less than last year.



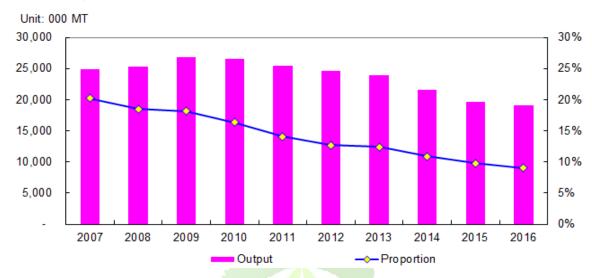


Figure 5, China's Concentrate Feed Output and Proportion, 2007-2016

Data Source: MOA, predicted data of 2016

1.2.3 Premix Feed Output Grew Stably and Little Changes in Proportion

The progress of techniques of feed formula and an increase in direct use of premix feed by large-scale farming companies were important forces to push up premix feed output in 2016. 2016 premix feed output should reach 7.3 million MT, up 12.5% or 0.8 million MT year on year. The proportion of additive premix feed in industrial feed output was 3.5%, 0.2 percentage point higher than 2015.

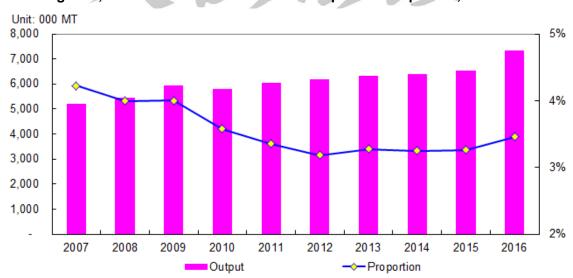


Figure 6, China's Additive Premix Feed Output and Proportion, 2007-2016

Data Source: MOA, predicted data of 2016



1.3 Variation in Livestock and Poultry Feed output and Structure by Variety in 2016

1.3.1 Feed Output Proportion of Different Varieties

In 2016, hog, meat poultry and egg poultry feed output all increased, and aqua and ruminant feed output decreased slightly.

Judging from the proportion of output, the proportion of hog feed in industrial feed output was 41.3%, 0.4 percentage point less than 2015; the proportion of meat poultry feed output was 29.4%, 1.8 percentage points higher than 2015; the proportion of egg poultry feed output reached 14.9%, 0.2 percentage point less than 2015; the proportion of aqua and ruminant feed output was 8.6% and 4.1%, 0.9 percentage point and 0.3 percentage point less than 2015 respectively.

100% 90% 80% 70% 60% 50% 40% 30% 20% 10% 0% 2003 2001 2002 2004 2005 2006 2007 2008 2009 2010 2011 ■ Hog Feed ■ Meat Poultry Feed ■ Egg Poultry Feed ■ Aquatic Feed ■ Ruminant Feed

Figure 7, Variation in China's Feed Structure by Livestock Variety, 2007-2016

Data Source: MOA, predicted data of 2016

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- China Pig Industry Analysis and Forecast Report
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- China Corn Market Review and Outlook
- Chinese industrial feed industry Atlas (2014)
- Chinese Agricultural Commodity Yearbook (2015)

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Typical Cases:

- In 2000, Chinese pig feed Market Research Report for Ajinomoto;
- In 2005, Chinese corn processing industry development trend analysis and the development path of research project for COFCO;
- In 2008, Chinese sweet corn processing industry research for Seminis;
- In 2009, Chinese feed industry and the integration of enterprise research report for CJ;
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- ❖ In 2011, Nutritional supplements premix research needs in food industry for Lekang Ruide;
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